BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
						$ -
Enterprise Training Solutions	**Enterprise Training ERegister Course Registration System Setup:** Includes Website setup, Manager Approval module, Customer Branding	**Enterprise Training ERegister Course Registration System Setup:** Includes Website setup, Manager Approval module, Customer Branding	ENTEREGSETUP	$ 500.00	20.75%	$ 396.25
Enterprise Training Solutions	**Enterprise Training Eregister Course Enrollment & Approval Module** - Training aid allowing electronic course enrollment and supervisor notification (per user, per year)	**Enterprise Training Eregister Course Enrollment & Approval Module** - Training aid allowing electronic course enrollment and supervisor notification (per user, per year)	ENTREG	$ 9.00	15.75%	$ 7.65
Enterprise Training Solutions	**Enterprise Training Kit** - Online learning program implementation resources that includes: Planning and site administration training, project planning templates, tools, and support required to execute successful online learning program activities (marketing, report generation, ROI analysis).	**Enterprise Training Kit** - Online learning program implementation resources that includes: Planning and site administration training, project planning templates, tools, and support required to execute successful online learning program activities (marketing, report generation, ROI analysis).	ENTTRNGKIT	$ 1,515.00	12.75%	$ 1,321.83
						$ -
						$ -
	Online Learning Content/Collections:SafeSchools, SafeColleges					$ -
Vector Solutions	**SafeSchools Employee Training** The SafeSchools Online Training System completely automates your employee compliance training. This is a SAAS solution that hosts, manages and tracks your online training. The annual subscription provides access to a comprehensive library (300+ courses) of engaging courses for employees, faculty members and staff on key compliance topics like Title IX, Sexual Harassment,OSHA/Hazard Communication, Bloodborne Pathogens, Bullying, Child Abuse and more. The SafeSchools platform allows you to assign our courses, easily build your own custom courses and host policies in our system, or customize our courses to make the content institution- and/or state-specific. All training is tracked automatically and compliance reports are can be generated for submission to federal and state mandate reporting. The SafeSchools training system is WCAG 2.0 AA and 508-compliant.					$ -
Vector Solutions	SafeSchools Employee Training		SLSST	$ 10.00	5.00%	$ 9.57
Vector Solutions	SafeSchools Part-Time Employee Training		SLSSTP	$ 5.00	5.00%	$ 4.79

Vector Solutions	**SafeColleges Employee Training** The SafeColleges Online Training System completely automates your employee compliance training. This is a SAAS solution that hosts, manages and tracks your online training. The annual subscription provides access to a comprehensive library (150+ courses) of engaging courses for employees, faculty members and staff on key compliance topics like Title IX, VAWA, Campus SaVE Act, Clery Act, Bystander Intervention, Alcohol & Drug Awareness. The SafeColleges platform allows you to assign our courses, easily build your own custom courses and host policies in our system, or customize our courses to make the content institution- and/or state-specific. All training is tracked automatically and compliance reports are can be generated for submission to federal and state mandate reporting. The SafeColleges training system is WCAG 2.0 AA and 508-compliant.			*List Price Per Employee*		*#VALUE!*
Vector Solutions	SafeColleges Employee Training		SLSCT	$ 10.00	5.00%	$ 9.57
Vector Solutions	SafeColleges Part-time Employee Training		SLSCTP	$ 5.00	5.00%	$ 4.79
Vector Solutions	**SafeColleges Student Training** The SafeColleges Online Training System completely automates your student compliance training. This is a SAAS solution that hosts, manages and tracks your online training. The annual subscription provides access to a comprehensive library (20+ courses) of engaging courses for different types of students (2-year, undergraduate, graduate and non-traditional) on key compliance topics like Title IX, Sexual Harassment,OSHA/Hazard Communication, Bloodborne Pathogens, Bullying Child Abuse. The SafeColleges platform allows you to assign our courses, easily build your own custom courses and host policies in our system, or customize our courses to make the content institution-and/or state-specific. All training is tracked automatically and compliance reports are can be generated for submission to federal and state mandate reporting. The SafeColleges training system is WCAG 2.0 AA and 508-compliant.			*List Price Per Student*		*#VALUE!*
Vector Solutions	SafeColleges Student Training: 4 year college ($500.00 minimum purchase)		SLSCT-STUD4	$ 7.00	5.00%	$ 6.70
Vector Solutions	SafeColleges Student Training: 2 year college ($500.00 minimum purchase)		SLSCT-STUD2	$ 3.50	5.00%	$ 3.35
Vector Solutions	**The SafeColleges SDS & Chemical Management System** provides your administration with an easily-accessible, GHS compliant solution for storage and organization of your campus's safety data sheets. The annual subscription provides access to a comprehensive library of over 10,000 data sheets that are accessible from any device, anywhere on campus by employees, faculty members, staff and students. You can easily upload your existing SDS collection into our system. Organize your chemicals on campus by location (buildings) and by collection (rooms, labs and storage). Print secondary container labels with important hazard warnings and pictograms, posters with QR codes and organized physical binders. The system will also allow institutions to broadcast important messages to staff and students using the information center.			*Price per Administrator/Staff Member*		*#VALUE!*

Vector Solutions	Initial Installation: $100.00 per Administrator ($500.00 minimum)		SLSCSDS	$ 500.00	5.00%	$ 478.56	
Vector Solutions	Additional Administrator/Staff Member		SLSCSDSADD	$ 100.00	5.00%	$ 95.71	
Vector Solutions	**SafeColleges Incident Tracking System** The SafeColleges Incident Tracking System provides a web-based system to improve the ability to self-report incidents on campus, share data quickly and streamlines reporting and investigation workflows to build a consistent process across your entire campus. The annual subscription provides Students, faculty and staff, who often know what is happening on campus before you do, to report new incidents anytime, anywhere through any web-enabled device. No usernames or passwords are required – reported data flows directly into your system and incidents can be assigned immediately to the appropriate staff member. Data that gets inputted will automatically populate into multiple forms. Email notifications will alert administrators and staff when a report is submitted or needs to be reviewed. Built-in analytics and trend data pinpoint areas on campus that need attention in order to make cost-saving changes across your institution.			*Price per Administrator/St aff Member*			
Vector Solutions	Initial Adoption: SafeColleges Incident Tracking System: $100.00 per "Administrator/Staff Member" ($2,500 minimum)		SLSCI	$ 2,500.00	5.00%	$ 2,392.81	
Vector Solutions	Additional Administrator/Staff Member		SLSCIADD	$ 100.00	5.00%	$ 95.71	
	ETS Online Learning Content/Collections						
	ETS Online Learning Content/Collections	Course Collections**: All collections in this section contain libraries of courses and online books.** Some contain video course resources.					
Enterprise Training Solutions		**My SkillSource Desktop Collection:** Large library of desktop courses and books covering many desktop software applications. Also delivers a large library of video clips and video courses.	MSSDESKSKILLSB			$ -	
Enterprise Training Solutions		2-24 users		$267.40	50.00%	$ 134.70	
Enterprise Training Solutions		25-499 users		$217.05	50.00%	$ 109.34	
Enterprise Training Solutions		500-999 users		$99.24	50.00%	$ 49.99	
Enterprise Training Solutions		1000-4999 users		$81.46	50.00%	$ 41.03	
Enterprise Training Solutions		5000-7499 users		$44.47	50.00%	$ 22.40	
Enterprise Training Solutions		7500-9999 users		$35.96	50.00%	$ 18.12	
Enterprise Training Solutions		10,000+ users		$29.11	50.00%	$ 14.66	
Enterprise Training Solutions						$ -	
Enterprise Training Solutions		**My SkillSource IT Technical Collection:** IT courseware, video, and book libraries covering many technologies, including networking, web development, programming, design, much more. Includes online books collection and test prep materials. Also delivers a very extensive library of video courses/clips.	MSSITSKILLSB			$ -	
Enterprise Training Solutions		2-24 users		$1,741.90	81.70%	$ 321.16	
Enterprise Training Solutions		25-499 users		$1,254.99	81.70%	$ 231.39	
Enterprise Training Solutions		500-999 users		$596.51	81.70%	$ 109.98	
Enterprise Training Solutions		1000-4999 users		$498.71	81.70%	$ 91.95	

Enterprise Training Solutions		5000-7499 users		$223.64	81.70%	$	41.23
Enterprise Training Solutions		7500-9999 users		$164.39	81.70%	$	30.31
Enterprise Training Solutions		10,000+ users		$132.00	82.00%	$	23.94
Enterprise Training Solutions						$	-
Enterprise Training Solutions		**My SkillSource Professional Development/Business Collection**: Wide range of courses and books for Project Management, Supervisory and Management skills, Finance, Communication, Business, Interpersonal skills, and more.	MSSPDSKILLSB			$	-
Enterprise Training Solutions		2-24 users		$1,741.90	81.70%	$	321.16
Enterprise Training Solutions		25-499 users		$1,254.99	81.70%	$	231.39
Enterprise Training Solutions		500-999 users		$596.51	81.70%	$	109.98
Enterprise Training Solutions		1000-4999 users		$498.71	81.70%	$	91.95
Enterprise Training Solutions		5000-7499 users		$223.64	81.70%	$	41.23
Enterprise Training Solutions		7500-9999 users		$164.39	81.70%	$	30.31
Enterprise Training Solutions		10,000+ users		$132.00	82.00%	$	23.94
Enterprise Training Solutions						$	-
Enterprise Training Solutions		**My SkillSource Full Courseware Collection**: Includes complete Desktop, IT, and Professional Development course collections plus online books for all. Also includes large video libraries for Desktop and IT.	MSSCOMPLETESKILLSB			$	-
Enterprise Training Solutions		2-24 users		$2,545.15	86.29%	$	351.56
Enterprise Training Solutions		25-499 users		$1,930.05	84.14%	$	308.40
Enterprise Training Solutions		500-999 users		$919.65	83.00%	$	157.51
Enterprise Training Solutions		1000-4999 users		$727.58	83.00%	$	124.62
Enterprise Training Solutions		5000-7499 users		$311.11	83.00%	$	53.29
Enterprise Training Solutions		7500-9999 users		$228.64	83.00%	$	39.16
Enterprise Training Solutions		10,000+ users		$183.48	83.00%	$	31.43
Enterprise Training Solutions	**Courseware Collections:** All collections in this section contain libraries of courses. Some contain video course resources and those are noted in descriptions. Enterprise License Pricing is available for items in this category.					$	-
Enterprise Training Solutions		**Desktop Collection:** Wide range of courses covering many desktop software applications. Also delivers a large library of video clips and courses.	MSSDESKSKILLSC			$	-
Enterprise Training Solutions		2-24 users		$203.16	50.00%	$	102.34
Enterprise Training Solutions		25-499 users		$151.37	50.00%	$	76.25
Enterprise Training Solutions		500-999 users		$71.12	50.00%	$	35.82
Enterprise Training Solutions		1000-4999 users		$59.65	50.00%	$	30.05
Enterprise Training Solutions		5000-7499 users		$28.52	50.00%	$	14.37
Enterprise Training Solutions		7500-9999 users		$22.27	50.00%	$	11.22
Enterprise Training Solutions		10,000+ users		$18.13	50.00%	$	9.13
Enterprise Training Solutions		**IT Technical Collection:** Wide range of courses covering many technologies, including networking, web development, programming, design, much more. Include online books collection and test prep materials. Also	MSSITSKILLSC			$	-
Enterprise Training Solutions		2-24 users		$1,272.60	81.70%	$	234.63
Enterprise Training Solutions		25-499 users		$947.14	81.70%	$	174.63
Enterprise Training Solutions		500-999 users		$338.37	81.70%	$	62.39
Enterprise Training Solutions		1000-4999 users		$299.68	81.70%	$	55.25
Enterprise Training Solutions		5000-7499 users		$148.85	81.70%	$	27.44
Enterprise Training Solutions		7500-9999 users		$113.40	81.70%	$	20.91
Enterprise Training Solutions		10,000+ users		$92.48	81.70%	$	17.05

Enterprise Training Solutions		**Professional Development/Business Collection**: Wide range of courses for Project Management, Supervisory and Management skills, Finance, Communication, Business, Interpersonal skills, and more.	MSSPDSKILLSC			$	-
Enterprise Training Solutions		2-24 users		$1,272.60	81.70%	$	234.63
Enterprise Training Solutions		25-499 users		$947.14	81.70%	$	174.63
Enterprise Training Solutions		500-999 users		$338.37	81.70%	$	62.39
Enterprise Training Solutions		1000-4999 users		$299.68	81.70%	$	55.25
Enterprise Training Solutions		5000-7499 users		$148.85	81.70%	$	27.44
Enterprise Training Solutions		7500-9999 users		$113.40	81.70%	$	20.91
Enterprise Training Solutions		10,000+ users		$92.48	81.70%	$	17.05
Enterprise Training Solutions		**Full Courseware Collection**: Includes complete Desktop, IT, and Professional Development course collections. Also includes very large video library for Desktop and IT.	MSSCOMPLETESKILLSC			$	-
Enterprise Training Solutions		2-24 users		$1,942.75	83.02%	$	332.35
Enterprise Training Solutions		25-499 users		$1,230.18	83.01%	$	210.58
Enterprise Training Solutions		500-999 users		$569.42	83.01%	$	97.47
Enterprise Training Solutions		1000-4999 users		$430.41	83.01%	$	73.68
Enterprise Training Solutions		5000-7499 users		$218.36	83.01%	$	37.38
Enterprise Training Solutions		7500-9999 users		$162.42	83.00%	$	27.82
Enterprise Training Solutions		10,000+ users		$130.82	83.00%	$	22.41
Enterprise Training Solutions		**Environmental, Safety & Health Collection:** Wide range of courses covering Defensive Driving, Ergonomics, Fire Safety, First Aid, Food Safety, Ladder Safety and much	MSSESHSKILLS			$	-
Enterprise Training Solutions		1 user		$938.00	50.00%	$	472.52
Enterprise Training Solutions		**Legal Compliance Collection:** A wide range of courses including Workplace Harassment, Interviewing and Hiring Practices, Procurement Integrity, Diversity Awareness and much more.	MSSLCSKILLS			$	-
Enterprise Training Solutions		1 user		$610.50	50.00%	$	307.54
Enterprise Training Solutions		**Course packages**				$	-
Enterprise Training Solutions		**Single Course, per user**	MSSCOURSE1			$	-
Enterprise Training Solutions		1 to 9 users		$26.69	10.00%	$	24.20
Enterprise Training Solutions		10 to 99 users		$23.76	10.00%	$	21.54
Enterprise Training Solutions		100-399		$12.40	10.00%	$	11.24
Enterprise Training Solutions		400+		$6.21	10.00%	$	5.63
Enterprise Training Solutions						$	-
Enterprise Training Solutions		**Up to 3 courses, per user**	MSSCOURSE3			$	-
Enterprise Training Solutions		1 to 9 users		$80.07	10.00%	$	72.60
Enterprise Training Solutions		10 to 99 users		$71.27	10.00%	$	64.62
Enterprise Training Solutions		100-399		$37.21	10.00%	$	33.74
Enterprise Training Solutions		400+		$18.63	10.00%	$	16.89
Enterprise Training Solutions						$	-
Enterprise Training Solutions		**Up to 5 courses, per user**	MSSCOURSE5			$	-
Enterprise Training Solutions		1 to 9 users		$133.44	10.00%	$	121.00
Enterprise Training Solutions		10 to 99 users		$118.78	10.00%	$	107.70
Enterprise Training Solutions		100-399		$62.02	10.00%	$	56.24
Enterprise Training Solutions		400+		$31.05	10.00%	$	28.15
Enterprise Training Solutions						$	-
Enterprise Training Solutions		**Up to 10 courses, per user**	MSSCOURSE10			$	-
Enterprise Training Solutions		1 to 9 users		$252.44	20.00%	$	203.47
Enterprise Training Solutions		10 to 99 users		$232.68	20.00%	$	187.54
Enterprise Training Solutions		100-399		$114.98	20.00%	$	92.67

Enterprise Training Solutions		400+			$61.39	20.00%	$ 49.48
Enterprise Training Solutions							$ -
Enterprise Training Solutions		**Up to 20 courses, per user**	MSSCOURSE20				$ -
Enterprise Training Solutions		1 to 9 users			$367.97	20.00%	$ 296.58
Enterprise Training Solutions		10 to 99 users			$336.98	20.00%	$ 271.60
Enterprise Training Solutions		100-399			$169.12	20.00%	$ 136.31
Enterprise Training Solutions		400+			$88.99	20.00%	$ 71.73
Enterprise Training Solutions		**Dedicated eLearning Portal:** eLearning portal instance to support customer site branding/identity, web services, and unique system integration	MSSOLSA	$5,000.00	1.00%		$ 4,987.13
Enterprise Training Solutions		**Hosting: Gigabyte** Hosting of customer and/or third party courses (capacity equals approximately 20 one-hour courses. This varies depending on content to be hosted)	MSSHOSTING	$1,703.00	5.00%		$ 1,629.98
Vector Solutions	**My SkillSource Red Vector Licensed Professional Series:** Complete online education for Facilities Personnel, Engineers, Architects, Building Maintenance workers, Surveyors, Water and Electrical trades, and more. Includes complete LEED training tracks. Over 1500 courses and education packages included.						$ -
Vector Solutions		1 User , Red Vector All Access Library – unlimited access to all courses, webinars	RVALLACCESS	$399.00	10.75%		$ 358.78
Vector Solutions		Vector Fundamental Level - Single Course Title, Single user — 1 credit hour	RVFCOURSE	$29.95	10.75%		$ 26.93
Vector Solutions		Vector Intermediate Level - Single Course Title, Single user — 1 credit hour	RVICOURSE	$39.95	10.75%		$ 35.92
Vector Solutions		Vector Advanced Level - Single Course Title, Single user — 1 credit hour	RVACOURSE	$49.95	10.75%		$ 44.91
Vector Solutions		500 Hour Flex Enrollment Program. Enroll a wide range of users to consume hours as required.	RVFLEX500	$19,975.00	12.40%		$ 17,629.34
Vector Solutions		1000 Hour Flex Enrollment Program. Enroll a wide range of users to consume hours as required.	RVFLEX1000	$39,950.00	12.40%		$ 35,258.67
Vector Solutions		Test Preparation for LEED Green Associate certification. 120 day access from subscription launch date	LEEDGATESTPREP	$99.00	4.00%		$ 95.75
Vector Solutions		Test Preparation for LEED w/ Specialty certification. 120 day access from subscription launch date	LEEDSPECIALTYTESTPREP	$99.00	4.00%		$ 95.75
Enterprise Training Solutions		Online University/Learner Management Setup – Branding and setup for LMS site for managing users and accessing usage reports	RV LMS	$2,987.00	5.75%		$ 2,836.36
							$ -
		Mainframe and Midrange Training					$ -

Enterprise Training Solutions		**Mainframe and Midrange Training Couse Library:** This mainframe e-learning is the only up-to-date & comprehensive e-learning curriculum available to the mainframe computing industry, Covers such topics as DB2, IBM, DB2, WebSphere, CA Technologies, COBOL, VSE, iSeries, much more. Per person, per year.	ETSMAINFRAME	$1,200.00	15.00%	$	1,027.65
						$	-
	ETS Learning Management Products					$	-
Enterprise Training Solutions		**Learning Management System Site Configuration**: LMS portal configuration and delivery to support 3 user cases (Live classes, elearning courses, other training/conferences/events), training to support learning and administrators, organization site branding/color scheme.	**LMSCONFIG**	$ 30,000.00	13.00%	$	26,295.75
Enterprise Training Solutions		**Learning Management System annual per user license:** User license for dynamic web-based (SaaS) learning and knowledge management system that integrates course delivery (traditional classroom, eLearning, and virtual), administrative documentation, and reporting.	**LMSUSER**	$ 30.00	13.00%	$	26.30
Enterprise Training Solutions		**Learning Management System:** 4 hours covering admin functionality and course builder. May be multiple sessions. Includes import of historical records.	LMSIMPSIL	$ 2,500.00	10.00%	$	2,266.88
Enterprise Training Solutions		**Learning Management System:** 8 hours covering admin functionality and course builder. May be multiple sessions. Includes import of historical records.	LMSIMPGLD	$ 5,000.00	10.00%	$	4,533.75
Enterprise Training Solutions		**Learning Management System:** 2 days onsite implementation & training support.	LMSIMPLT	$ 7,500.00	5.00%	$	7,178.44
Enterprise Training Solutions		Single Sign-On	SINGLESO	$3,000.00	25.00%	$	2,266.88
						$	-

StormWind	**Stormwind Virtual Instructor-Led Training:** These products deliver 12 months of unlimited Live Instructor-led classes for the most in-demand IT subjects. With engaging content, Hollywood-style production values, and passionate instructors that live and breathe Information Technology, Stormwind delivers the most effective web-based LIVE class product available. These items automatically include access to ALL course updates and any new courses that are released during customer term of service - and new courses are constantly being added. Packages include access to: ✓ A full calendar of LIVE instructor-led classes, every month, for the entire term – no limitations ✓ 24x7 access to ALL Instant Replays – Constantly refreshed, HD video recordings of each Live class session ✓ Certification Practice Exams ✓ 1:1 Mentoring for Q&A with your instructor during the entire term ✓ Downloadable Student Guides ✓ Access to the BEST Instructors in the business ✓ Labs* *Learning directly from an instructor is important but with Stormwind, you get labs with every class. Labs allow users to experience the latest hardware and software in a protected sandbox environment, ready for you to practice and experiment as necessary to master skills.						
						$	-
StormWind		One class/title	SW-SINGLE LIVE	$	1,990.00	28.77%	$	1,428.13
StormWind		All classes/titles from one collection. Choose Microsoft, CompTIA, Linux, or ITIL					
		Microsoft	SW-AA-MS	$	2,990.00	18.73%	$	2,448.23
		CompTIA	SW-AA-COMP	$	2,990.00	18.73%	$	2,448.23
		Linux	SW-AA-LINUX	$	2,990.00	18.73%	$	2,448.23
		ITIL	SW-AA-ITIL	$	2,990.00	18.73%	$	2,448.23
StormWind		All classes: Project Management collection	SW-AA-PM	$	2,990.00	29.77%	$	2,115.75
StormWind		All classes/Titles from one collection: Choose Cisco or Cybersecurity		$	3,490.00	18.77%	$	2,856.26
		Cisco	SW-AA-CISCO	$	3,490.00	18.77%	$	2,856.26
		Cybersecurity	SW-AA-SEC	$	3,490.00	18.77%	$	2,856.26
StormWind		All Access/titles bundle	SW-UAA-12MO	$	3,990.00	10.00%	$	3,617.93
		Includes all titles except VMware					$	-
StormWind		All Access/titles bundle (24 month term)	SW-UAA-24MO	$	5,900.00	6.86%	$	5,536.21
		Includes all titles including VMware					$	-
StormWind		VMware Authorized-VSPHEREV6.5	SW-VMW-VSPHEREV6.5	$	4,125.00	3.00%	$	4,031.26
StormWind		Desktop- All Access	ENDUSER-AA-12MO	$	390.00	10.00%	$	353.63
						$	-

Vector Solutions	**Vector Solutions CrewSense Scheduling:** This dynamic scheduling system provides organizations with the industry's most innovative technology to streamline all aspects of workforce management - from scheduling, viewing employee information across jurisdictions, coordinating overtime hiring, alerting employees of emergency callbacks, locating employees to correct locations on a daily basis, and more.	n/a				
Vector Solutions		Scheduling system to streamline all aspects of workforce management- per person, per year.	VSCHED	$ 89.00	10.00%	$ 80.70