

<b>Enterprise Training Solutions Inc.</b> <b>APPENDIX C – PRICING INDEX</b> <b>DIR-CPO-5681</b> <b>Education Information Technology (I.T.) Products and Related Services</b>			
<b>Brand</b>	<b>Product Description</b>	<b>Product/Service Part Number</b>	<b>Discount off MSRP/List Price</b>
<b>1. Software</b>			
Enterprise Training Solutions	Enterprise Training ERegister Course Registration System Setup: Includes Website setup, Manager Approval module, Customer Branding	ENTEREGSETUP	4.75%
	Enterprise Training Eregister Course Enrollment & Approval Module - Training aid allowing electronic course enrollment and supervisor notification (per user, per year)	ENTREG	11.80%
	Enterprise Training Kit - Online learning program implementation resources that includes: Planning and site administration training, project planning templates, tools, and support required to execute successful online learning program activities (marketing, report generation, ROI analysis).	ENTTRNGKIT	12.66%
	Comprehensive Mainframe Training Library Subscription, 12 month access	ETSMAINFRAME	10.00%
	Learning Management System Site Configuration: LMS portal configuration and delivery to support 3 user cases (Live classes, elearning courses, other training/conferences/events), training to support learning and administrators, organization site branding/color scheme.	LMSCONFIG	13.00%
	Learning Management System annual per user license: User license for dynamic web-based (SaaS) learning and knowledge management system that integrates course delivery (traditional classroom, eLearning, and virtual), administrative documentation, and reporting.	LMSUSER	13.00%
	Learning Management System: 4 hours covering admin functionality and course builder. May be multiple sessions. Includes import of historical records.	LMSIMPSIL	10.00%
	Learning Management System: 8 hours covering admin functionality and course builder. May be multiple sessions. Includes import of historical records.	LMSIMPGLD	10.00%
	Learning Management System: 2 days onsite implementation & training support.	LMSIMPLT	5.00%
	Single Sign-On.	SINGLESO	25.00%

<b>Enterprise Training Solutions Inc.</b> <b>APPENDIX C – PRICING INDEX</b> <b>DIR-CPO-5681</b> <b>Education Information Technology (I.T.) Products and Related Services</b>			
<b>Brand</b>	<b>Product Description</b>	<b>Product/Service Part Number</b>	<b>Discount off MSRP/List Price</b>
Skillsoft	Percipio Skill Expert (w/Code Academy) - Courses, video, labs, Bootcamp, mentor, eBooks. IT, Business, Desktop/Productivity categories.	PERSEXPRTB	7.50%
	Percipio Skill Expert -Courses, video, labs, Bootcamp, mentor, eBooks. IT, Business, Desktop/Productivity categories.	PERSEXPRT	7.50%
	Percipio Skill Advanced (Courseware Only)- Courses, video, labs, Bootcamp, mentor. IT, Business, Destop/Productivity Categories.	PERSADV	7.50%
	Percipio Skill Advanced (Courseware Only) w/code academy. IT, Business, Destop/Productivity Categories.	PERSADVCA	7.50%
	Percipio Business Expert. Courses, video, labs, Bootcamp, mentor, eBooks. Business, Destop/Productivity Categories.	PERBUSEXPB	7.50%
	Percipio Business Advanced. (Courseware Only)Percipio Business Expert.Courses, video, labs, Bootcamp, mentor, eBooks. Business, Destop/Productivity Categories.	PERBUSADVB	7.50%
	Office Pro & Collaboration- Courses. Desktop/Productivity Categories.	OPROCOL	7.50%
	Office Pro & Collaboration Expert - Courses and Books.	OPROCOLB	7.50%
	Tech & Dev (with Code Academy)Courses, video, labs, Bootcamp, mentor, eBooks. All IT.	TECHDEVB	7.50%
	Tech & Dev- Courses, video, labs, Bootcamp, mentor (no eBooks). All IT.	TECHDEV	7.50%
	Single Compliance Course Title, per user (150 user minimum).	COMPLIANCE1	7.50%
StormWind	Access to one class, 12-month access.	SW-SINGLE LIVE	5.00%
	Access to all classes in one Technology Category, 12-month access.	SW-AA-MS	10.75%
	Ultimate Access Subscription, 12-mont access to all available courses, learning resources, mentoring.	SW-UAA-12MO	10.75%
	Desktop Training for Microsoft 365 applications, 12-month access.	SWENDUSER	10.75%
	Security Awareness Training, 12-month access.	SWSECA	10.75%
	Skill Assessments for a wide range of IT subjects for Technical Staff. Hands-on and effective.	SWSKILLASSESS	7.00%

<b>Enterprise Training Solutions Inc.</b> <b>APPENDIX C – PRICING INDEX</b> <b>DIR-CPO-5681</b> <b>Education Information Technology (I.T.) Products and Related Services</b>			
<b>Brand</b>	<b>Product Description</b>	<b>Product/Service Part Number</b>	<b>Discount off MSRP/List Price</b>
StormWind	FullStack Developer All Access - Solution IT developers to learn how to build secure and effective applications, both front- and back-end. 12-month access.	SWFULLSTACK	7.00%
Vector Solutions	Cyber Range: A cybersecurity sandbox subscription built to assist an organization in understanding their security exposures. With industry leading tools such as Splunk, OpenVAS, Nmap and Wireshark, users will discover vulnerabilities, breaches and attacks. 12-month subscription.	SWCYBERANGE	5.75%
	1 User , Red Vector All Access A&E Library – unlimited access to all courses, webinars.	RVALLACCESS	10.75%
	Vector Fundamental Level - Single Course Title, Single user — 1 credit hour.	RVFCOURSE	10.75%
	Vector Intermediate Level - Single Course Title, Single user — 1 credit hour.	RVICOURSE	10.75%
	Vector Advanced Level - Single Course Title, Single user — 1 credit hour.	RVACOURSE	10.75%
	500 Hour Flex Enrollment Program. Enroll a wide range of users to consume hours as required.	RVFLEX500	7.00%
	1000 Hour Flex Enrollment Program. Enroll a wide range of users to consume hours as required.	RVFLEX1000	7.00%
	Online University/Learner Management Setup – Branding and setup for LMS site for managing users and accessing usage reports.	RV LMS	5.75%
	1 User , Red Vector All Access Industrial Library – unlimited access to all courses, webinars.	RVINDPRE	5.00%
	1 User , Red Vector All Access Health/Safety/Environmental Library– unlimited access to all courses.	RVHSEPREM	5.00%
	1 User , Red Vector All Access – MICROLearning Health/Safety/Environmental Library, unlimited access to all courses.	VSHSEMICROLIB	5.00%
	1 User , Red Vector All Access – Facility Management & Maintenance Complete Library, unlimited access to all courses.	RVFMTMC	5.00%
	1 User , Red Vector All Access –Commercial Facilities Maintenance Library, unlimited access to all courses.	COMCFMLIB	5.00%

Enterprise Training Solutions Inc.			
APPENDIX C – PRICING INDEX			
DIR-CPO-5681			
Education Information Technology (I.T.) Products and Related Services			
Brand	Product Description	Product/Service Part Number	Discount off MSRP/List Price
Vector Solutions	1 User , Red Vector All Access –Transportation Safety and Compliance, unlimited access to all courses.	CTTSCLIB	5.00%
	A FedRAMP authorized, public-safety focused, modular training and certification management solution, purpose-built for public safety organizations. It manages the full range of training, certification, tracking, reporting, and compliance requirements for federal, state, and local public safety organizations.	ACADIS	5.00%
2. Related Services			
Related Services	Compliance Training-Course Set up fee (Year One Only).		5.00%
	Compliance Training Program: Configuration/Management & Support (Annual).		5.00%
	Online Training Program - Set up fee (One-time, year one only).		10.00%
	Online Training Program - Configuration/Management & Support, Annual.		5.00%
	Online Training Program - Level 2 Configuration/Management & Support, Annual.		5.00%
	Single Sign On (SSO) API Web Services/Course Integration.		1.00%
	Online Training Program - Percipio Course Integration with Connector Technology Module.		1.00%
	Vector Acadis Implementation.		5.00%
	Vector Acadis- One Time Server and Software Setup Fee.		5.00%
	Vector Acadis- Remote Custom Webcast Training, Day Rate.		5.00%
NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.			